



VECTIA PRESENTS BUSWORLD WITH ITS VALUE PROPOSAL FOR MORE SUSTAINABLE URBAN TRANSPORT

- *The commitment of Vectia to offer solutions which respect the environment is solid, and is one of the values of the company.*
- *Vectia is opting for its own technological development of critical systems as a key aspect in obtaining a high level of reliability for their products.*
- *The Vectia platforms are designed to optimise energy efficiency in urban transport, through the incorporation of leading edge technological solutions.*
- *The value focus of the brand ensures that during the service life of the vehicle, the total cost of ownership will be less than or equal to any conventional diesel vehicle.*
- *The company also offers transport operators the possibility of evolving the traction system of their vehicles, to convert them into vehicles with greater electric autonomy, or 100% electric.*

Santiago de Compostela, 16 October 2015 Representatives of Vectia, a company backed by Castrosua Group and CAF Power & Automation, a subsidiary of CAF Group, are currently at *Busworld* to present European operators and other interest groups with their electromobility technological solutions and their vehicle models.

It was in the previous edition of this trade fair, in 2013, when Vectia was officially launched as a brand, introducing to the market its value proposal through its Veris 12m hybrid-electric urban bus platform. At *Busworld* 2015, the brand is launching its Teris hybrid-electric urban bus platform for the Midi segment.

At the press conference held this afternoon within the framework of the Kortrijk forum, Patricia Torras, head of sales at Vectia, outlined the company's value proposal for contributing towards achieving more sustainable urban transport.

"The commitment of Vectia to offer solutions which respect the environment is solid, and is one of the values of the company", said Torras. "Our technology reduces emissions of CO2 and polluting gases, going beyond the Euro 6 regulations, reduces acoustic

pollution and the consumption of fossil fuels", added the representative of the company.

The Vectia spokesperson also highlighted the technological checks that the company carries out on its products as a guarantee of the reliability/availability of its vehicles. This technological capability and checking provides the company with the confidence to offer the client an integral maintenance service during the service life of the vehicle.

In parallel, Torras indicated that the Vectia platforms "are designed to optimise energy efficiency in urban transport, incorporating solutions such as regenerative braking, performance optimisation and the switching on and off of the generator set, 100% electric ignition, electric auxiliary drive, or efficient consumption management of drive system. All this makes it possible that the operating costs can reach or even exceed a saving of 30% in fossil fuels, based on the vehicle's operating conditions".

Total Cost of Ownership, TCO

In addition, during this afternoon's press conference stress was placed on the TCO parameter, which correlates all the costs borne by the client, from its acquisition to the end of its service life, including all operational and maintenance costs. "Our value focus ensures that for their service life, the TCO of our vehicles is lower or similar to any conventional diesel vehicle", highlighted the Vectia spokesperson, "making the Vectia proposal more or as competitive as any diesel bus" she added.

Torras also explained that "Vectia vehicles can deal with similar operating conditions to conventional diesel vehicles." This being the case, "no additional infrastructure is necessary on routes or in the depot, allowing for the normal planning of routes and cycles by the operator, and no difference in operation for the driver."

In the same way the Vectia spokesperson underlined the operational energy configurability of the models launched by the company. In this she highlighted the fact that Vectia offers "energy solutions which are configurable for each city, so that each vehicle can be adapted to the topographical and urban conditions on its routes, in order to optimise operation."

In addition, "transport operators have the possibility of evolving the hybrid drive systems in order to provide their vehicles with greater electric autonomy, allowing them access to zero emissions or 100% electric zones", concluded Torras.

Driving comfort

Also within the framework of the press conference it was emphasised that Vectia vehicles are designed to maximise driving comfort, for both passengers and the driver. Continuous transmission and control over power and braking are clear exponents of this factor, highlighted Torras.

Finally the Vectia spokesperson underlined the point that "the degree of personalisation of coachwork solutions and the quality of their finishes are another value of Vectia vehicles".

About Vectia

The Vectia brand is the result of a strategic alliance between Castrosua Group and CAF Power & Automation, a subsidiary of the CAF Group, and its mission is to provide solutions to future challenges provided by our cities in matters of mobility. For this reason, the brand is opting for research, design, and the development of technological electromobility solutions to provide urban transport which is more respectful of the environment, together with the provision of high-quality services. It is a solid project, backed by the history and background of its driving partners, customer-oriented, and with a strong vocation for innovation.